



## **DIRECTOR OF DEVELOPMENT**

Storyteller Children's Center is seeking a full-time dynamic, organized, and experienced director of development to join our team of dedicated individuals.

## **ABOUT US**

Storyteller Children's Center is a therapeutic preschool providing high-quality early childhood education for children facing adverse challenges in Santa Barbara County and comprehensive support services for their families. We operate two fully-licensed education centers and annually serve an estimated 85 children 18 months - 5 years of age. We strive to prepare our students for kindergarten, increase resilience and promote protective factors in children, caregivers, teachers, and the community. We focus on positive social-emotional outcomes for our students by providing culturally and developmentally appropriate learning environments and supporting parents in gaining new techniques and skills to support their role as their children's first teachers.

## **POSITION SUMMARY**

Manage Storyteller's development department to maintain and grow funding opportunities, increase donor awareness of the mission and cultivate community partnerships. The director of development creates and implements a strategic development plan and ensures that goals and objectives are met consistently by stakeholders, staff, Storyteller's Board of Directors, development committee members, and advisory board members, along with other fundraising volunteers. The director of development works closely with the executive director, the board of directors, and community members participating on the development and advisory board committees. This position will oversee the development assistant.

## **GENERAL REQUIREMENTS**

- Minimum 5 years of fundraising experience.
- Personnel management experience preferred.
- Ability to work independently with strong organizational skills.
- Excellent interpersonal communication skills and the ability to work with clients, staff, parents, and volunteers of all levels.
- Strong writing and speaking skills (English/Spanish bilingual preferred).
- DOJ/FBI/Child Abuse Index fingerprint clearance.
- Pre-employment physical examination and tuberculosis (TB) test clearance.
- Vaccination verification of Measles, Mumps, and Rubella (MMR), Diphtheria, Tetanus, and Pertussis (DTaP).
- Proficiency in Microsoft Office, Gmail, Google Drive (e.g. Docs, Sheets, Calendar), and Zoom.
- Knowledge of office equipment usage (copiers, scanners, and technology required in a management position).

## **EDUCATION AND CERTIFICATES**

- Have a bachelor's degree or higher.
- Hold a valid California Driver's License.

## **SALARY**

\$75-\$100k dependent upon experience. This is an exempt position. Benefits after 30 days include health, dental and vision insurance, sick/vacation accrual, paid holidays, and an IRA retirement plan.

## **TO APPLY**

Please submit a cover letter and resume for consideration to Adriana Serdio at [adriana@storytellercenter.org](mailto:adriana@storytellercenter.org).

## **COVID-19**

We are committed to maintaining a safe and healthy work environment for employees based on guidelines from the CDC, Cal OSHA, local health departments, and other reputable health and professional organizations.

## **EQUAL OPPORTUNITY EMPLOYER**

Storyteller Children's Center is an equal opportunity employer. We will not discriminate and will take affirmative action measures to ensure against discrimination in employment, recruitment, advertisements for employment, compensation, termination, upgrading, promotions, and other conditions of employment against any employee or job applicant on the bases of race, gender, gender identity or gender expression, national origin, age, religion, disability, veteran's status, or sexual orientation.